

## Who We Are

Grants Managers Network is a thriving national association of more than 3,300 philanthropy professionals who manage how grants get made in grantmaking organizations. GMN's members understand that 21st century philanthropy requires a clearer understanding of how data, systems, and strategies can work hand-in-hand to advance our philanthropic goals.

## Mission and Vision

GMN advances grantmaking so that grantmakers and grantseekers can best achieve their missions. Our vision is an equitable world in which people have the resources and opportunities to thrive.



Contact [info@gmnetwork.org](mailto:info@gmnetwork.org) or go online to [www.gmnetwork.org/join](http://www.gmnetwork.org/join) to start taking advantage of GMN's benefits of belonging.



[www.gmnetwork.org](http://www.gmnetwork.org)



@GrantsManagers  
@GMNsight  
@ProjStreamline



GrantsManagersNetwork

---

Grants Managers Network  
1666 K Street, NW, Suite 440  
Washington DC, 20006  
(888) GMN-1996  
[info@gmnetwork.org](mailto:info@gmnetwork.org)

## Grants Managers Network How Grants Get Made

Join now to take advantage of  
benefits of belonging!

## Better Grantmaking. Better Outcomes

By increasing the knowledge of grants managers and the efficiency and effectiveness of funders, GMN helps grantmakers deliver more resources directly to mission-driven activities, leading to better outcomes for grantmakers and grantseekers alike.

GMN delivers innovative training, resources, and guidance to professionals across the philanthropic spectrum so that they can actively contribute to more effective grantmaking. The expertise and insight of GMN's members helps philanthropy make more informed, inspired risks to ignite social change.

GMN relies on the expertise of our members to help inform field-wide change in grantmaking practices.

We're powering knowledge, advancing collaboration, and strengthening practice to realize philanthropy's full potential to fuel change for good. GMN makes philanthropy better by empowering grants managers with the tools, skills, and connections to make grants better.

# Membership Matters

## Reports & Publications

Explore proven ideas—and emerging practices—to improve how grants get made and direct more resources toward your mission.

*Guide to Streamlining Series* is a set of tools and resources to help grantmakers apply Project Streamline's four streamlining principles. Each tool is a stand-alone resource, allowing you to focus on the areas that matter to you at the right time for change.

*Technology Reports* help grantmakers integrate technology into their work in ways that enhance decision-making and reduce application and reporting burdens.

*GMNsight* is a professional journal written by and for grants managers and other thought leaders on issues and ideas shaping the increasingly complex world of grantmaking.

*Special Research Reports* identify and promote effective grantmaking practices.

## News

Be informed of breaking news, changes in the field, emerging issues, and everything grants management.

*GMN Insider* newsletter shares the latest news about GMN's resources and learning programs as well as employment opportunities across the field, and interactive discussions and surveys that help create knowledge and shared understanding.

*GMN In Touch* newsletter shares our partner organization's resources and events, designed to broaden your connections and learning.

*GMN Blog* explores industry news and engages you in the critical conversations driving the future of philanthropy.

## Assessment & Benchmarking Tools

Evaluate how your grants are made and put that evaluation in context to improve your practices.

*Assessing the How of Grantmaking* defines five core questions every grantmaker should be able to answer about how it makes grants, recommends indicators to measure the effectiveness of current practices, and advises on how to find and present the results.

*EPIcenter* is a benchmarking library that will enable grantmakers to evaluate their practices against those of their peers, identifying areas for improvement and celebrating areas of excellence.

*Salary and Jobs Report* is the only source of benchmarking data focused solely on grants management positions; guides employers looking for information on compensation and benefits; helps grants managers understand their value and negotiate competitive compensation.

## Leadership Opportunities

True to our core values, GMN is member-driven and member led—our volunteers gain practical leadership experience and develop people, project, and financial management skills.

Our members tell us that volunteering with GMN is both fun and functional, and creates opportunities to:

- Expand skills sets and knowledge.
- Build new professional relationships.
- Use creative talents for practical purposes.
- Boost their resumes with additional responsibilities and leadership roles.
- Invest in the growth and reputation of the field of grants management, and help recruit and train a new generation of practitioners.
- Become recognized experts and thought leaders on topics that matter to grants management.

## Learning Program

Designed to meet the needs of grants management professionals at all levels and career paths.

*Regional Meetings* connect members in local settings for education, networking, discussion, and instructional learning.

*Webinars* deliver tactical skills and strategic knowledge led by experts in the field, all of which are recorded for on-demand access.

*Annual Conference* is the only conference focused on grantmaking operations and the largest gathering of grants management professionals in the world.

*Workshops* provide in-depth training leading to mastery of core grants management knowledge like Grants Management 101, a day-long program that gives new grants managers a solid base of knowledge about their new profession.

*Online Courses* allow you to deepen your knowledge and demonstrate expertise in the body of knowledge that makes up the grants management profession.

*Career Center* helps you find the most qualified employees for your organization and the next step in your own career.

## Connections With Colleagues

Turn to other members for advice, brainstorming, and discussions of current and emerging issues:

*Private Member Community* connects you to peers and decision makers who can serve as a sounding board, advice column, brainstorming hub, and support system.

*Social Media* tools allow you to interact with our dynamic community.

*Member Directory* links you to colleagues to build your professional network.

## What Can You Do With Grants Managers Network

### Connect

Build relationships with 3,300+ colleagues

- Log in to the members-only private community and introduce yourself
- Sign up for daily digests so you never miss a conversation or connection

### Learn

Increase your knowledge and skills

- Attend a regional meeting, monthly webinar, and our annual conference
- Make sure you know what's available to you! Attend a new member orientation and explore online education courses

### Engage

Get involved and explore the possibilities

- Volunteer with your regional chapter or on a national committee
- Share your knowledge or get insight and advice from a pro

### Lead

Reach for professional greatness

- Become a thought leader on a topic that matters to you by writing blogs and social media
- Rise to influence strategic decisions and become an expert in the field