

November 2011

Dear President/CEO:

We are pleased to announce that the Grants Managers Network Seventh Annual Conference will be held at the Westin Riverwalk in San Antonio, March 19-21, 2012. We encourage you to send your staff to this unique educational event. This is the only national conference focused on grantmaking operations, a critical component of successful grantmaking.

The conference will provide your staff with resources that they can use to improve grantmaking operations at your organization as well as ideas, advice, and problem-solving support to enhance job performance long after the conference ends. The forty-five concurrent sessions that will be presented at the conference will fall under five Learning Tracks:

- **Core Grants Management:** Exploring grantmaking basics as well as the complex and constantly evolving financial and legal issues impacting grants management.
- **Emerging Practices:** Discussing emerging issues in philanthropy which will change how grants get made now and in the future.
- **Professional Development:** Honing participants' professional and personal skills to be more effective in their current jobs and advance their careers.
- **Technology:** Helping participants make their grantmaking practices more efficient through technology integration and make informed choices about new technologies.
- **Vendor Sponsored Sessions:** Showcasing how new and existing technology can help meet your organization's needs.

Prior to the conference, we are presenting an all-day Introduction to Grants Management Workshop on Sunday, March 18th. This pre-conference event will provide an overview of the tasks and responsibilities of grants managers.

Last year's conference attracted more than 415 participants who represented the breadth of the philanthropic community including small family foundations, prominent national foundations, grantmaking public charities, community foundations, and socially responsible corporations.

Registration will open December 6, 2011 on our website at www.gmnetwork.org. The early bird registration rate for Contributing Organization Members is \$550 and for Regular Registrants it is \$650 (December 6, 2011 - February 28, 2011). After February 28, the rate for Contributing Organization Members will be \$650 and for Regular Registrants it will be \$750. There are a limited number of registration

scholarships available. If you would like more information about the scholarships or have any questions, please call Catherine Downs at (888) GMN-1996 or visit our website at www.gmnetwork.org.

We look forward to seeing your organization represented at the conference!

Sincerely,

A handwritten signature in black ink that reads "Michelle Greanias". The signature is written in a cursive style with a large, stylized initial "M".

Michelle Greanias
Executive Director

