

**Grants Managers Network  
2010 Income Projections**

	<b>2010 Projections</b>
<b>Program and Operating Income</b>	
<b>Interest Income</b>	\$3,500
<b>Earned Income</b>	
Conference Registration Fees	\$132,000
Conference Exhibitors	\$20,000
GM Guide Sales	\$4,000
Sponsorship Program	\$16,025
<b>Total Earned Income</b>	\$172,025
<b>Contributions</b>	
New Unrestricted	\$382,415
Restricted (Project Specific) Grants	
Conference Sponsorship	\$50,000
New York Region	\$0
<b>Total Restricted Grants</b>	\$50,000
<b>Total Contributions</b>	\$432,415
<b>Total Program and Operating Income</b>	\$607,940
<b>Project Streamline*</b>	\$157,671
<b>Total Income</b>	\$765,611

\*Revenue for Project Streamline is recognized when it is spent and so cannot be presented in the same way as GM's other income sources. We have commitments of \$110K towards the 2010 budget of \$158K. This leaves \$48K remaining to be raised for 2010 activities.

**Grants Managers Network  
2010 Budget**

**Proposed 2010  
Budget**

**Program Services**

**Authoritative Resource**

**PROJECT STREAMLINE**

<b>Staffing</b>	
GMN Executive Director	20,849
Benefits	839
Employer Taxes	1,591
<b>Total Staffing</b>	<u>23,279</u>
<b>Professional Services</b>	
Action Workshops	15,775
Assessment Tool	45,430
Communications Strategy & Tools	52,200
Project Management	0
Website Hosting & Maintenance	5,000
Workgroup Facilitation	0
<b>Total Professional Services</b>	<u>118,405</u>
<b>Meetings &amp; Travel</b>	2,500
<b>Publications</b>	
Mailing	500
Printing	8,000
<b>Total Publications</b>	<u>8,500</u>
<b>Telecommunications</b>	1,500
<b>Rent</b>	3,487
<b>Total PROJECT STREAMLINE</b>	<u><b>\$157,671</b></u>

**VISIBILITY**

<b>Staffing</b>	
GMN Executive Director	5,200
Benefits	378
Employer Taxes	409
<b>Total Staffing</b>	<u>5,986</u>
<b>Meetings &amp; Travel</b>	1,000
<b>Total VISIBILITY</b>	<u><b>\$6,986</b></u>

**CERTIFICATION**

<b>Staffing</b>	
GMN Executive Director	5,200
Benefits	378
Employer Taxes	409
<b>Total Staffing</b>	<u>5,986</u>
<b>Professional Services</b>	
BOK Completion	1,250
Web development	10,000
<b>Total Professional Services</b>	<u>11,250</u>
<b>Meetings &amp; Travel</b>	0
<b>Total CERTIFICATION</b>	<u><b>\$17,236</b></u>

<b>Total Authoritative Resource Budget</b>	<u><b>\$181,893</b></u>
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**Grants Managers Network  
2010 Budget**

**Proposed 2010  
Budget**

**Knowledge and Skills**

**CONTENT**

<b>Staffing</b>	
GMN Executive Director	10,400
Benefits	755
Employer Taxes	817
Intern	0
<b>Total Staffing</b>	<u>11,972</u>
<b>Professional Services</b>	
Communications and Marketing	5,000
<b>Total Staffing</b>	<u>5,000</u>
<b>GM Guide</b>	
Credit Card Fees	600
Maintenance and Support	6,000
Paper Guide	0
<b>Total GM Guide</b>	<u>6,600</u>
Salary Survey	0

**Total CONTENT** \$23,572

**ANNUAL CONFERENCE**

<b>Staffing</b>	
GMN Executive Director	10,400
Benefits	755
Employer Taxes	817
<b>Total Staffing</b>	<u>11,972</u>
<b>Professional Services</b>	
Meeting Planner	26,500
Project Manager	43,000
<b>Total Professional Services</b>	<u>69,500</u>
Banners & Signs	1,400
Conference Scholarships	4,950
Credit Card Fees	6,000
Conference Program & Card	7,500
Entertainment	2,000
Equipment	18,500
Food & Beverage	85,000
Promotional Items	7,500
Mailing & Photocopying	2,000
Miscellaneous	2,200
Registration Packets	1,000
Speaker Fees & Expenses	20,000

**Total ANNUAL CONFERENCE** \$239,522

**MEMBER COMMUNITY**

<b>Staffing</b>	
GMN Executive Director	10,400
Benefits	755
Employer Taxes	817
<b>Total Staffing</b>	<u>11,972</u>

**Grants Managers Network  
2010 Budget**

	<b>Proposed 2010 Budget</b>
Professional Services--Web Developer	35,000
<b>Total MEMBER COMMUNITY</b>	<b>\$46,972</b>
<b>GREEN GRANTS</b>	
Design	5,000
<b>Total GREEN GRANTS</b>	<b>\$5,000</b>
<b>Total Knowledge and Skills Budget</b>	<b>\$315,066</b>
<b>Engage Members</b>	
<b>Staffing</b>	
GMN Executive Director	15,600
Benefits	1,132
Employer Taxes	1,226
<b>Total Staffing</b>	17,958
<b>Member Engagement</b>	
Membership Support	15,000
Communications/Marketing Support	15,000
<b>Total Member Engagement</b>	30,000
<b>Volunteer Support</b>	7,500
<b>Regional Support</b>	
Regional Programs	30,000
Regional Project Manager	20,000
Regional Summit Meeting Expenses	15,000
<b>Total Regional Support</b>	65,000
<b>Total ENGAGE MEMBERS</b>	<b>\$120,458</b>
<b>Total Program Services</b>	<b>\$617,417</b>



**Grants Managers Network  
2010 Budgt**

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	<b>Proposed 2010 Budget</b>
<b>Professional Services</b>	
Project Manager	6,000
Communications	5,000
Fundraising Support	10,000
<b>Total Professional Services</b>	<u>21,000</u>
 Subscriptions/Reference	 500
 <b>Total FUNDRAISING</b>	 <u><b>\$33,472</b></u>
 <b>Total Supporting Activities</b>	 <u><b>\$148,194</b></u>
  <b>Total Expense</b>	  <u><b>\$765,611</b></u>