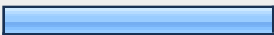
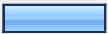








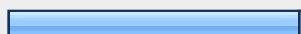
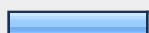





# Body of Knowledge Validation Survey


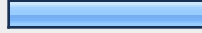
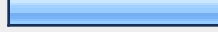

1. Please provide an email address if you would like to receive a copy of the survey results. You will also be alerted when the detailed body of knowledge has been made available online.		
		Response Count
		244
<i>answered question</i>		244
<i>skipped question</i>		66

2. What type of grantmaker are you?			
		Response Percent	Response Count
Private Foundation		41.4%	126
Family Foundation		15.5%	47
501(c)(3) Public Charity		14.5%	44
Community Foundation/Donor-Advised Fund		5.9%	18
Corporate Foundation/Giving Program		9.2%	28
Government/Public Entity		4.3%	13
Operating Foundation		2.6%	8
Other (please specify)		6.6%	20
		<i>answered question</i>	304
		<i>skipped question</i>	6

3. Please select the position type that is closest to your job description (see [Staffing Grants Management](#) for more information).

		Response Percent	Response Count
Grants Assistant		3.2%	10
Grants Associate		6.2%	19
<b>Grants Manager/Grants Administrator</b>		<b>44.8%</b>	<b>138</b>
Grants Management Director (or other supervisor of grants management staff)		21.1%	65
Program Assistant		1.9%	6
Program Officer		10.4%	32
Other (please specify)		12.3%	38
		<i>answered question</i>	<b>308</b>
		<i>skipped question</i>	<b>2</b>

4. How long have you been a grants manager (or had grants management responsibilities)?



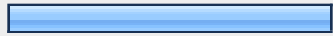

		Response Percent	Response Count
Less than 2 years		11.5%	35
2-5 years		29.9%	91
<b>5-10 years</b>		<b>32.2%</b>	<b>98</b>
More than 10 years		26.3%	80
		<i>answered question</i>	<b>304</b>
		<i>skipped question</i>	<b>6</b>


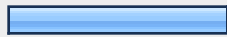
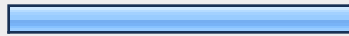

5. How long have you participated in the Grants Managers Network?			
		Response Percent	Response Count
I am not a member		8.5%	26
Less than 1 year		16.3%	50
<b>1 to 5 years</b>		<b>52.8%</b>	<b>162</b>
More than 5 years		22.5%	69
		<i>answered question</i>	<b>307</b>
		<i>skipped question</i>	<b>3</b>


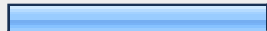
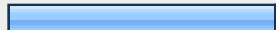

6. How many people are responsible for grants management functions in your organization?			
		Response Percent	Response Count
1 person		28.0%	86
<b>2-5 people</b>		<b>54.1%</b>	<b>166</b>
6-10 people		7.5%	23
>10 people		10.4%	32
		<i>answered question</i>	<b>307</b>
		<i>skipped question</i>	<b>3</b>


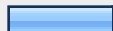
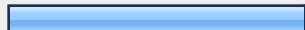
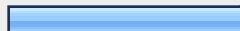
7. What was the total of grants awarded in your most recent fiscal year?			
		Response Percent	Response Count
Less than \$2 million		17.8%	54
<b>\$2 million to \$10 million</b>		<b>36.3%</b>	<b>110</b>
\$10 million to \$50 million		24.4%	74
\$50 million and above		21.5%	65
		<i>answered question</i>	<b>303</b>
		<i>skipped question</i>	<b>7</b>

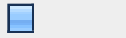

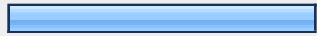

8. History of U.S. nonprofits and organized philanthropy			
		Response Percent	Response Count
0 = Not Applicable		17.9%	49
<b>1 = Recall</b>		<b>56.9%</b>	<b>156</b>
2 = Basic Application		25.2%	69
3 = Complex Application		0.0%	0
		<i>answered question</i>	<b>274</b>
		<i>skipped question</i>	<b>36</b>


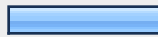
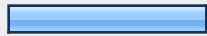
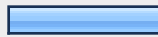
<b>9. Current state of the nonprofit sector (size, structure, role, etc.)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		5.5%	15
1 = Recall		34.6%	94
<b>2 = Basic Application</b>		<b>49.6%</b>	<b>135</b>
3 = Complex Application		10.3%	28
		<i>answered question</i>	<b>272</b>
		<i>skipped question</i>	<b>38</b>

<b>10. Current state of philanthropy (Foundation Center data on size, types of philanthropies, impact; affinity groups and other support infrastructure for grantmaking; current issues)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		4.8%	13
1 = Recall		33.3%	90
<b>2 = Basic Application</b>		<b>52.6%</b>	<b>142</b>
3 = Complex Application		9.3%	25
		<i>answered question</i>	<b>270</b>
		<i>skipped question</i>	<b>40</b>




<b>11. Government-nonprofit relations (history of IRS and congressional oversight, public-private partnerships)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		7.8%	21
1 = Recall		39.6%	106
<b>2 = Basic Application</b>		<b>41.0%</b>	<b>110</b>
3 = Complex Application		11.6%	31
		<i>answered question</i>	<b>268</b>
		<i>skipped question</i>	<b>42</b>



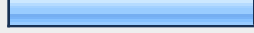

<b>12. IRS oversight of nonprofit sector (application for nonprofit status and determination, annual tax filings, IRS audits)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		3.3%	9
1 = Recall		15.6%	42
<b>2 = Basic Application</b>		<b>45.4%</b>	<b>122</b>
3 = Complex Application		35.7%	96
		<i>answered question</i>	<b>269</b>
		<i>skipped question</i>	<b>41</b>



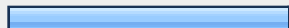

<b>13. Nonprofit organizational issues (governance, staffing, finances, fundraising)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		3.3%	9
1 = Recall		17.8%	48
<b>2 = Basic Application</b>		<b>47.0%</b>	<b>127</b>
3 = Complex Application		31.9%	86
		<i>answered question</i>	<b>270</b>
		<i>skipped question</i>	<b>40</b>



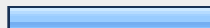

<b>14. Funding issues related to foreign nonprofits and other vehicles for charitable activity (overseas NGOs, intermediary organizations, individuals, social ventures and other for-profits)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		22.3%	60
1 = Recall		24.2%	65
<b>2 = Basic Application</b>		<b>30.1%</b>	<b>81</b>
3 = Complex Application		23.4%	63
		<i>answered question</i>	<b>269</b>
		<i>skipped question</i>	<b>41</b>



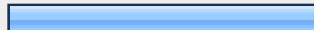
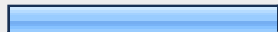
<b>15. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?</b>			
		<b>Response Count</b>	
		31	
		<i>answered question</i>	
		<b>31</b>	
		<i>skipped question</i>	
		<b>279</b>	





<b>16. Characteristics of effective funding guidelines (description of priorities, list of awarded grants, FAQ)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		0.0%	0
1 = Recall		4.0%	10
2 = Basic Application		47.8%	121
<b>3 = Complex Application</b>		<b>48.2%</b>	<b>122</b>
		<i>answered question</i>	<b>253</b>
		<i>skipped question</i>	<b>57</b>



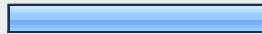
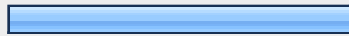
<b>17. Transparency and accountability in the application process</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		0.8%	2
1 = Recall		3.5%	9
2 = Basic Application		37.8%	96
<b>3 = Complex Application</b>		<b>57.9%</b>	<b>147</b>
		<i>answered question</i>	<b>254</b>
		<i>skipped question</i>	<b>56</b>

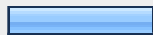
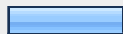
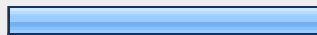

<b>18. Benefits and challenges of different types of applications (letters of inquiry, requests for proposals)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		0.4%	1
1 = Recall		4.3%	11
2 = Basic Application		43.1%	109
<b>3 = Complex Application</b>		<b>52.2%</b>	<b>132</b>
		<i>answered question</i>	<b>253</b>
		<i>skipped question</i>	<b>57</b>



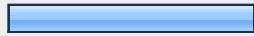
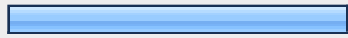
<b>19. Requirements for application contents</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		0.4%	1
1 = Recall		2.4%	6
2 = Basic Application		30.8%	78
<b>3 = Complex Application</b>		<b>66.4%</b>	<b>168</b>
		<i>answered question</i>	<b>253</b>
		<i>skipped question</i>	<b>57</b>



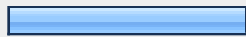
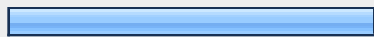
<b>20. Characteristics and considerations for choosing paper or electronic application processes</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		2.4%	6
1 = Recall		9.2%	23
<b>2 = Basic Application</b>		<b>47.0%</b>	<b>117</b>
3 = Complex Application		41.4%	103
		<i>answered question</i>	<b>249</b>
		<i>skipped question</i>	<b>61</b>




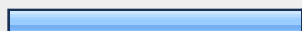
<b>21. Handling funding requests (systems to track requests, checklists, classification and coding)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		0.4%	1
1 = Recall		1.2%	3
2 = Basic Application		28.3%	71
<b>3 = Complex Application</b>		<b>70.1%</b>	<b>176</b>
		<i>answered question</i>	<b>251</b>
		<i>skipped question</i>	<b>59</b>

<b>22. Proposal review activities (budget review, project viability, fit with mission)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		2.4%	6
1 = Recall		5.9%	15
2 = Basic Application		39.1%	99
<b>3 = Complex Application</b>		<b>52.6%</b>	<b>133</b>
		<i>answered question</i>	<b>253</b>
		<i>skipped question</i>	<b>57</b>


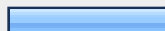
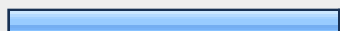
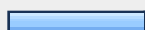
<b>23. Conducting pre-award site visits</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		21.7%	55
1 = Recall		17.4%	44
<b>2 = Basic Application</b>		<b>47.4%</b>	<b>120</b>
3 = Complex Application		13.4%	34
		<i>answered question</i>	<b>253</b>
		<i>skipped question</i>	<b>57</b>




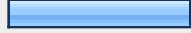
<b>24. Pre-award due diligence activities</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		3.6%	9
1 = Recall		6.8%	17
2 = Basic Application		37.5%	94
<b>3 = Complex Application</b>		<b>52.2%</b>	<b>131</b>
		<i>answered question</i>	<b>251</b>
		<i>skipped question</i>	<b>59</b>




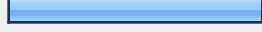
<b>25. Preparation and presentation of the grant docket for board review</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		3.2%	8
1 = Recall		4.4%	11
2 = Basic Application		36.3%	91
<b>3 = Complex Application</b>		<b>56.2%</b>	<b>141</b>
		<i>answered question</i>	<b>251</b>
		<i>skipped question</i>	<b>59</b>



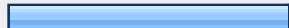
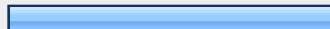
<b>26. Responding to proposals (acknowledging, revising, or declining)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		1.6%	4
1 = Recall		7.1%	18
<b>2 = Basic Application</b>		<b>46.2%</b>	<b>117</b>
3 = Complex Application		45.1%	114
		<i>answered question</i>	<b>253</b>
		<i>skipped question</i>	<b>57</b>





<b>27. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?</b>		
		<b>Response Count</b>
		21
		<i>answered question</i>
		<b>21</b>
		<i>skipped question</i>
		<b>289</b>

<b>28. Major models of grantmaker programming (responsive, strategic, proactive, initiative grantmaking)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		4.9%	12
1 = Recall		23.8%	58
<b>2 = Basic Application</b>		<b>50.8%</b>	<b>124</b>
3 = Complex Application		20.5%	50
		<i>answered question</i>	<b>244</b>
		<i>skipped question</i>	<b>66</b>


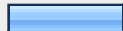
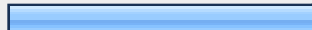
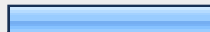
<b>29. Major grantmaking objectives (service delivery, policy and advocacy, technical assistance/capacity building, education/research)</b>			<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable			3.7%	9
1 = Recall			15.2%	37
<b>2 = Basic Application</b>			<b>53.3%</b>	<b>130</b>
3 = Complex Application			27.9%	68
			<i>answered question</i>	<b>244</b>
			<i>skipped question</i>	<b>66</b>




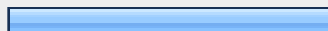
<b>30. Instruments for achieving major grantmaking objectives (general support, project support, challenge grants)</b>			<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable			1.7%	4
1 = Recall			9.1%	22
<b>2 = Basic Application</b>			<b>50.2%</b>	<b>121</b>
3 = Complex Application			39.0%	94
			<i>answered question</i>	<b>241</b>
			<i>skipped question</i>	<b>69</b>




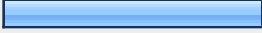
<b>31. Common grant agreement elements and language</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		1.3%	3
1 = Recall		6.3%	15
2 = Basic Application		42.9%	103
<b>3 = Complex Application</b>		<b>49.6%</b>	<b>119</b>
		<i>answered question</i>	<b>240</b>
		<i>skipped question</i>	<b>70</b>





<b>32. Approaches to defining grant reporting requirements</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		0.4%	1
1 = Recall		3.7%	9
<b>2 = Basic Application</b>		<b>47.9%</b>	<b>116</b>
<b>3 = Complex Application</b>		<b>47.9%</b>	<b>116</b>
		<i>answered question</i>	<b>242</b>
		<i>skipped question</i>	<b>68</b>



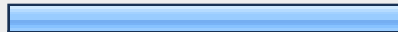
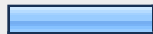
<b>33. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?</b>			
		<b>Response Count</b>	
			9
		<i>answered question</i>	<b>9</b>
		<i>skipped question</i>	<b>301</b>


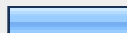
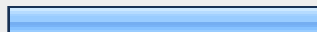
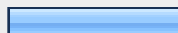
<b>34. Relation and distinction between monitoring and evaluation</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		4.7%	11
1 = Recall		17.5%	41
<b>2 = Basic Application</b>		<b>46.6%</b>	<b>109</b>
3 = Complex Application		31.2%	73
		<i>answered question</i>	<b>234</b>
		<i>skipped question</i>	<b>76</b>



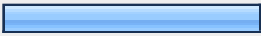
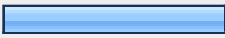
<b>35. Infrastructure for report collection, review, dissemination and evaluation</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		2.6%	6
1 = Recall		11.5%	27
2 = Basic Application		36.3%	85
<b>3 = Complex Application</b>		<b>49.6%</b>	<b>116</b>
		<i>answered question</i>	<b>234</b>
		<i>skipped question</i>	<b>76</b>


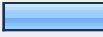
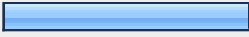
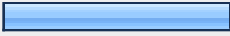
<b>36. How to identify and address common issues in report content (project delays, management problems, cost overruns)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		5.5%	13
1 = Recall		10.2%	24
<b>2 = Basic Application</b>		<b>44.7%</b>	<b>105</b>
3 = Complex Application		39.6%	93
		<b><i>answered question</i></b>	<b>235</b>
		<b><i>skipped question</i></b>	<b>75</b>



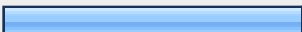
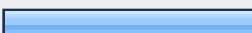
<b>37. Grantee site visits</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		17.4%	41
1 = Recall		18.7%	44
<b>2 = Basic Application</b>		<b>51.1%</b>	<b>120</b>
3 = Complex Application		12.8%	30
		<b><i>answered question</i></b>	<b>235</b>
		<b><i>skipped question</i></b>	<b>75</b>



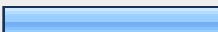
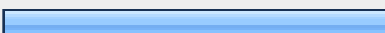
<b>38. Other midterm monitoring (phone calls, follow-up on periodic reports)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		4.3%	10
1 = Recall		13.3%	31
<b>2 = Basic Application</b>		<b>60.5%</b>	<b>141</b>
3 = Complex Application		21.9%	51
		<i>answered question</i>	<b>233</b>
		<i>skipped question</i>	<b>77</b>

<b>39. Evaluation basics (evaluation models, performance indicators)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		7.7%	18
1 = Recall		18.0%	42
<b>2 = Basic Application</b>		<b>48.1%</b>	<b>112</b>
3 = Complex Application		26.2%	61
		<i>answered question</i>	<b>233</b>
		<i>skipped question</i>	<b>77</b>


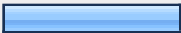
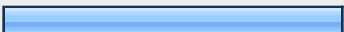

<b>40. Development of a monitoring and evaluation plan</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		12.1%	28
1 = Recall		14.7%	34
<b>2 = Basic Application</b>		<b>39.4%</b>	<b>91</b>
3 = Complex Application		33.8%	78
		<b><i>answered question</i></b>	<b>231</b>
		<b><i>skipped question</i></b>	<b>79</b>



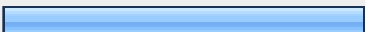
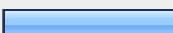
<b>41. Implementation of the evaluation plan</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		12.0%	28
1 = Recall		15.5%	36
<b>2 = Basic Application</b>		<b>37.8%</b>	<b>88</b>
3 = Complex Application		34.8%	81
		<b><i>answered question</i></b>	<b>233</b>
		<b><i>skipped question</i></b>	<b>77</b>


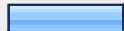
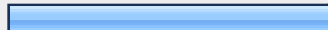
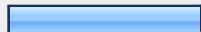
42. Documentation and utilization of the final assessment of the grant			
		Response Percent	Response Count
0 = Not Applicable		6.0%	14
1 = Recall		9.4%	22
<b>2 = Basic Application</b>		<b>45.9%</b>	<b>107</b>
3 = Complex Application		38.6%	90
		<i>answered question</i>	<b>233</b>
		<i>skipped question</i>	<b>77</b>





43. Closeout of a grant (IRS and auditor requirements, "audit-ready" files)			
		Response Percent	Response Count
0 = Not Applicable		3.4%	8
1 = Recall		4.3%	10
2 = Basic Application		33.0%	77
<b>3 = Complex Application</b>		<b>59.2%</b>	<b>138</b>
		<i>answered question</i>	<b>233</b>
		<i>skipped question</i>	<b>77</b>

44. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?			
			Response Count
			16
		<i>answered question</i>	<b>16</b>
		<i>skipped question</i>	<b>294</b>

<b>45. Accounting personnel roles and functions</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		7.9%	18
1 = Recall		26.9%	61
<b>2 = Basic Application</b>		<b>52.0%</b>	<b>118</b>
3 = Complex Application		13.2%	30
		<i>answered question</i>	<b>227</b>
		<i>skipped question</i>	<b>83</b>

<b>46. How grantmaking activity is represented in financial statements</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		4.8%	11
1 = Recall		13.7%	31
<b>2 = Basic Application</b>		<b>55.5%</b>	<b>126</b>
3 = Complex Application		26.0%	59
		<i>answered question</i>	<b>227</b>
		<i>skipped question</i>	<b>83</b>



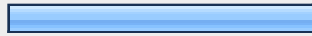
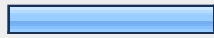
<b>47. Requirements of IRS form 990, 990-PF and other grantmaker tax filings</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		4.0%	9
1 = Recall		17.2%	39
<b>2 = Basic Application</b>		<b>49.3%</b>	<b>112</b>
3 = Complex Application		29.5%	67
		<i>answered question</i>	<b>227</b>
		<i>skipped question</i>	<b>83</b>



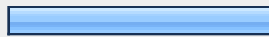
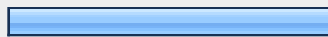
<b>48. Accounting treatment of various grant scenarios (endowments, conditional grants, equipment grants)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		9.7%	22
1 = Recall		17.6%	40
<b>2 = Basic Application</b>		<b>47.6%</b>	<b>108</b>
3 = Complex Application		25.1%	57
		<i>answered question</i>	<b>227</b>
		<i>skipped question</i>	<b>83</b>

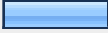

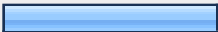
<b>49. Grant payment processing (coordinating payment schedules, use of checks versus electronic fund transfer)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		0.9%	2
1 = Recall		7.0%	16
2 = Basic Application		43.6%	99
<b>3 = Complex Application</b>		<b>48.5%</b>	<b>110</b>
		<i>answered question</i>	<b>227</b>
		<i>skipped question</i>	<b>83</b>



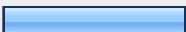
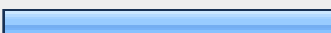
<b>50. Pre-award financial assessment of grantees</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		10.2%	23
1 = Recall		12.8%	29
<b>2 = Basic Application</b>		<b>43.8%</b>	<b>99</b>
3 = Complex Application		33.2%	75
		<i>answered question</i>	<b>226</b>
		<i>skipped question</i>	<b>84</b>

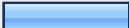

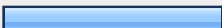

<b>51. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?</b>			
		<b>Response Count</b>	
		12	
		<i>answered question</i>	
		<b>12</b>	
		<i>skipped question</i>	
		<b>298</b>	



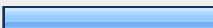

<b>52. IRS Forms and their purpose regarding grant activities</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		5.3%	12
1 = Recall		16.4%	37
<b>2 = Basic Application</b>		<b>46.7%</b>	<b>105</b>
3 = Complex Application		31.6%	71
		<i>answered question</i>	<b>225</b>
		<i>skipped question</i>	<b>85</b>

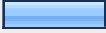

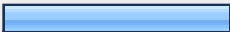
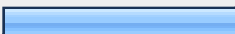
<b>53. IRS determination and verification</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		3.6%	8
1 = Recall		7.1%	16
2 = Basic Application		40.0%	90
<b>3 = Complex Application</b>		<b>49.3%</b>	<b>111</b>
		<i>answered question</i>	<b>225</b>
		<i>skipped question</i>	<b>85</b>


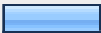
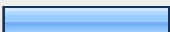
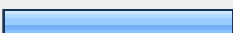
<b>54. Tipping public charities into private foundation status</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		15.6%	35
1 = Recall		15.1%	34
2 = Basic Application		32.4%	73
<b>3 = Complex Application</b>		<b>36.9%</b>	<b>83</b>
		<i>answered question</i>	<b>225</b>
		<i>skipped question</i>	<b>85</b>




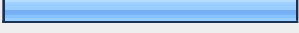
<b>55. Expenditure Responsibility grantmaking</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		9.8%	22
1 = Recall		12.1%	27
2 = Basic Application		27.7%	62
<b>3 = Complex Application</b>		<b>50.4%</b>	<b>113</b>
		<i>answered question</i>	<b>224</b>
		<i>skipped question</i>	<b>86</b>



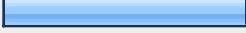

<b>56. IRS requirements for grants to individuals</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		19.1%	43
1 = Recall		12.4%	28
2 = Basic Application		33.3%	75
<b>3 = Complex Application</b>		<b>35.1%</b>	<b>79</b>
		<i>answered question</i>	<b>225</b>
		<i>skipped question</i>	<b>85</b>


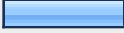

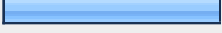
<b>57. Lobbying, advocacy and political campaign rules</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		13.5%	30
1 = Recall		14.0%	31
2 = Basic Application		32.4%	72
<b>3 = Complex Application</b>		<b>40.1%</b>	<b>89</b>
		<i>answered question</i>	<b>222</b>
		<i>skipped question</i>	<b>88</b>


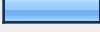
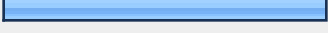
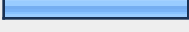
<b>58. Anti-terrorism finance guidelines for grantmaking</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		15.2%	34
1 = Recall		14.8%	33
2 = Basic Application		34.5%	77
<b>3 = Complex Application</b>		<b>35.4%</b>	<b>79</b>
		<i>answered question</i>	<b>223</b>
		<i>skipped question</i>	<b>87</b>


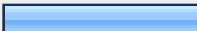
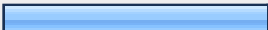
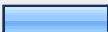
<b>59. Requirements for international grantmaking</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		24.9%	56
1 = Recall		14.7%	33
2 = Basic Application		25.3%	57
<b>3 = Complex Application</b>		<b>35.1%</b>	<b>79</b>
		<i>answered question</i>	<b>225</b>
		<i>skipped question</i>	<b>85</b>





<b>60. Fiscal sponsorship and fiscal agency</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		7.1%	16
1 = Recall		11.6%	26
2 = Basic Application		36.4%	82
<b>3 = Complex Application</b>		<b>44.9%</b>	<b>101</b>
		<i>answered question</i>	<b>225</b>
		<i>skipped question</i>	<b>85</b>

<b>61. Program-related investments</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		19.1%	43
1 = Recall		19.6%	44
<b>2 = Basic Application</b>		<b>37.3%</b>	<b>84</b>
3 = Complex Application		24.0%	54
		<i>answered question</i>	<b>225</b>
		<i>skipped question</i>	<b>85</b>


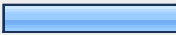
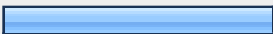
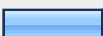
62. Distinctions in grantmaking legal requirements for major categories of grantmaking organization (private foundation, corporate foundation, operating foundation, grant-making public charity)			Response Percent	Response Count
0 = Not Applicable			6.7%	15
1 = Recall			18.2%	41
<b>2 = Basic Application</b>			<b>42.2%</b>	<b>95</b>
3 = Complex Application			32.9%	74
			<i>answered question</i>	<b>225</b>
			<i>skipped question</i>	<b>85</b>



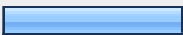
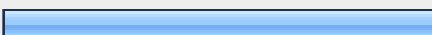
63. Contract law and commonly included terms in a grant agreement			Response Percent	Response Count
0 = Not Applicable			7.6%	17
1 = Recall			14.7%	33
<b>2 = Basic Application</b>			<b>49.8%</b>	<b>112</b>
3 = Complex Application			28.0%	63
			<i>answered question</i>	<b>225</b>
			<i>skipped question</i>	<b>85</b>



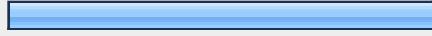
<b>64. Common variations in state laws that may apply to grantmaker and grantees</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		13.8%	31
1 = Recall		29.9%	67
<b>2 = Basic Application</b>		<b>40.6%</b>	<b>91</b>
3 = Complex Application		15.6%	35
		<i>answered question</i>	<b>224</b>
		<i>skipped question</i>	<b>86</b>


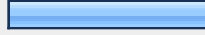
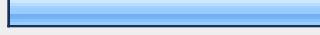

<b>65. Current legislation and IRS regulations that may change due diligence requirements and processes</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		5.3%	12
1 = Recall		19.1%	43
<b>2 = Basic Application</b>		<b>41.3%</b>	<b>93</b>
3 = Complex Application		34.2%	77
		<i>answered question</i>	<b>225</b>
		<i>skipped question</i>	<b>85</b>

<b>66. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?</b>			
			<b>Response Count</b>
			13
			<i>answered question</i>
			<b>13</b>
			<i>skipped question</i>
			<b>297</b>


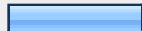
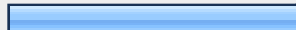
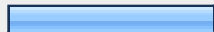
<b>67. Managing human resources (hiring, managing, retaining staff)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		17.4%	39
1 = Recall		26.3%	59
<b>2 = Basic Application</b>		<b>41.5%</b>	<b>93</b>
3 = Complex Application		14.7%	33
		<i>answered question</i>	<b>224</b>
		<i>skipped question</i>	<b>86</b>





<b>68. Establishing and managing the grantmaking workflow</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		1.8%	4
1 = Recall		4.9%	11
2 = Basic Application		27.1%	61
<b>3 = Complex Application</b>		<b>66.2%</b>	<b>149</b>
		<i>answered question</i>	<b>225</b>
		<i>skipped question</i>	<b>85</b>



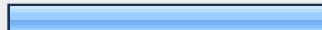
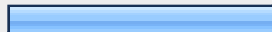
<b>69. Grant file and record maintenance</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		0.0%	0
1 = Recall		4.0%	9
2 = Basic Application		30.5%	68
<b>3 = Complex Application</b>		<b>65.5%</b>	<b>146</b>
		<i>answered question</i>	<b>223</b>
		<i>skipped question</i>	<b>87</b>




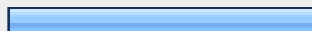
<b>70. Grants management staffing models at different foundations</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		7.6%	17
1 = Recall		30.0%	67
<b>2 = Basic Application</b>		<b>48.0%</b>	<b>107</b>
3 = Complex Application		14.3%	32
		<i>answered question</i>	<b>223</b>
		<i>skipped question</i>	<b>87</b>



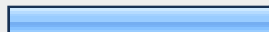
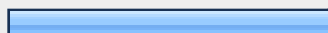
<b>71. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?</b>			
			<b>Response Count</b>
			12
<i>answered question</i>			<b>12</b>
<i>skipped question</i>			<b>298</b>



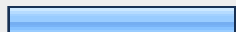
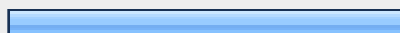
<b>72. Administrative policies (conflict of interest, whistleblower)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		4.1%	9
1 = Recall		20.4%	45
<b>2 = Basic Application</b>		<b>44.3%</b>	<b>98</b>
3 = Complex Application		31.2%	69
		<i>answered question</i>	<b>221</b>
		<i>skipped question</i>	<b>89</b>



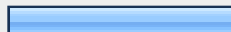
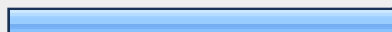
<b>73. Program policies (responsible conduct of research, indirect costs)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		6.8%	15
1 = Recall		14.6%	32
<b>2 = Basic Application</b>		<b>47.0%</b>	<b>103</b>
3 = Complex Application		31.5%	69
		<i>answered question</i>	<b>219</b>
		<i>skipped question</i>	<b>91</b>



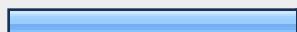

<b>74. Administrative procedures (record retention, business continuity)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		2.3%	5
1 = Recall		8.8%	19
<b>2 = Basic Application</b>		<b>48.4%</b>	<b>104</b>
3 = Complex Application		40.5%	87
		<i>answered question</i>	<b>215</b>
		<i>skipped question</i>	<b>95</b>



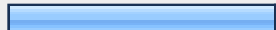
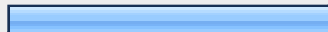
<b>75. Compliance policies and procedures (OFAC checks, tax verification)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		2.7%	6
1 = Recall		9.6%	21
2 = Basic Application		41.1%	90
<b>3 = Complex Application</b>		<b>46.6%</b>	<b>102</b>
		<i>answered question</i>	<b>219</b>
		<i>skipped question</i>	<b>91</b>

<b>76. Proposal solicitation, review and approval procedures</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		1.8%	4
1 = Recall		8.7%	19
2 = Basic Application		40.2%	88
<b>3 = Complex Application</b>		<b>49.3%</b>	<b>108</b>
		<i>answered question</i>	<b>219</b>
		<i>skipped question</i>	<b>91</b>


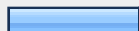
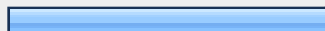
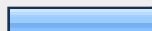
<b>77. Program procedures (payment issuance process, collection of grant agreements)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		0.9%	2
1 = Recall		3.6%	8
2 = Basic Application		34.5%	76
<b>3 = Complex Application</b>		<b>60.9%</b>	<b>134</b>
		<i>answered question</i>	<b>220</b>
		<i>skipped question</i>	<b>90</b>


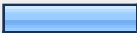
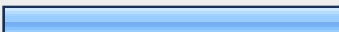
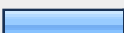
<b>78. How to develop policies and procedures within grants management</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		1.4%	3
1 = Recall		5.0%	11
2 = Basic Application		34.4%	75
<b>3 = Complex Application</b>		<b>59.2%</b>	<b>129</b>
		<i>answered question</i>	<b>218</b>
		<i>skipped question</i>	<b>92</b>


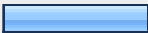
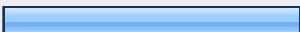
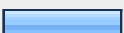
<b>79. Methods to ensure compliance with policies and procedures (separation of duties, incentive and penalty structures)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		4.6%	10
1 = Recall		12.4%	27
<b>2 = Basic Application</b>		<b>44.0%</b>	<b>96</b>
3 = Complex Application		39.0%	85
		<i>answered question</i>	<b>218</b>
		<i>skipped question</i>	<b>92</b>


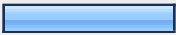
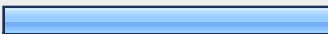
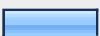
<b>80. Audit awareness (need for effective documentation, monitoring procedural effectiveness)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		2.3%	5
1 = Recall		7.7%	17
2 = Basic Application		40.9%	90
<b>3 = Complex Application</b>		<b>49.1%</b>	<b>108</b>
		<i>answered question</i>	<b>220</b>
		<i>skipped question</i>	<b>90</b>


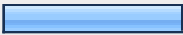
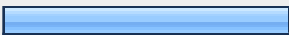
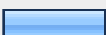
<b>81. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?</b>		
		<b>Response Count</b>
		8
		<i>answered question</i>
		<b>8</b>
		<i>skipped question</i>
		<b>302</b>




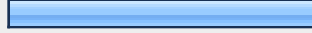
<b>82. Phases of the project lifecycle</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		9.4%	20
1 = Recall		19.7%	42
<b>2 = Basic Application</b>		<b>48.8%</b>	<b>104</b>
3 = Complex Application		22.1%	47
		<i>answered question</i>	<b>213</b>
		<i>skipped question</i>	<b>97</b>

<b>83. Key activities in project management (defining scope, resource planning)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		9.9%	21
1 = Recall		20.2%	43
<b>2 = Basic Application</b>		<b>51.6%</b>	<b>110</b>
3 = Complex Application		18.3%	39
		<i>answered question</i>	<b>213</b>
		<i>skipped question</i>	<b>97</b>



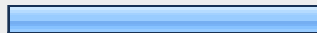

<b>84. Techniques for forming, leading and facilitating groups</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		14.6%	31
1 = Recall		22.1%	47
<b>2 = Basic Application</b>		<b>45.5%</b>	<b>97</b>
3 = Complex Application		17.8%	38
		<i>answered question</i>	<b>213</b>
		<i>skipped question</i>	<b>97</b>



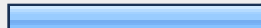
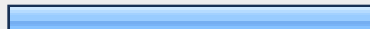
<b>85. Key project management concepts and terminology</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		9.9%	21
1 = Recall		25.9%	55
<b>2 = Basic Application</b>		<b>50.0%</b>	<b>106</b>
3 = Complex Application		14.2%	30
		<i>answered question</i>	<b>212</b>
		<i>skipped question</i>	<b>98</b>


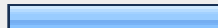
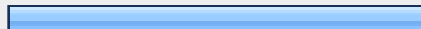
<b>86. Special topics in project management (information technology projects, business analysis)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		13.6%	29
1 = Recall		27.1%	58
<b>2 = Basic Application</b>		<b>43.9%</b>	<b>94</b>
3 = Complex Application		15.4%	33
		<i>answered question</i>	<b>214</b>
		<i>skipped question</i>	<b>96</b>



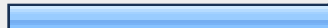
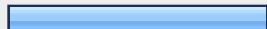
87. Grants management project-specific challenges (implementing a grant classification scheme or grants management system)			Response Percent	Response Count
0 = Not Applicable			3.7%	8
1 = Recall			12.6%	27
2 = Basic Application			36.4%	78
<b>3 = Complex Application</b>			<b>47.2%</b>	<b>101</b>
			<i>answered question</i>	<b>214</b>
			<i>skipped question</i>	<b>96</b>

88. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?			Response Count
			10
			<i>answered question</i>
			<b>10</b>
			<i>skipped question</i>
			<b>300</b>





89. Characteristics of effective business writing			Response Percent	Response Count
0 = Not Applicable			2.8%	6
1 = Recall			10.4%	22
<b>2 = Basic Application</b>			<b>47.9%</b>	<b>101</b>
3 = Complex Application			38.9%	82
			<i>answered question</i>	<b>211</b>
			<i>skipped question</i>	<b>99</b>



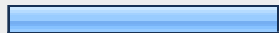
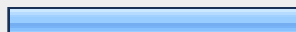
<b>90. Internal communications with board, management, and staff</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		1.4%	3
1 = Recall		3.8%	8
2 = Basic Application		38.8%	81
<b>3 = Complex Application</b>		<b>56.0%</b>	<b>117</b>
		<i>answered question</i>	<b>209</b>
		<i>skipped question</i>	<b>101</b>



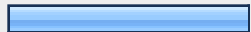

<b>91. Communicating with grantseekers and grantees</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		0.0%	0
1 = Recall		3.8%	8
2 = Basic Application		32.4%	68
<b>3 = Complex Application</b>		<b>63.8%</b>	<b>134</b>
		<i>answered question</i>	<b>210</b>
		<i>skipped question</i>	<b>100</b>


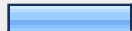
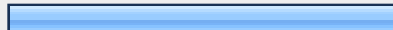
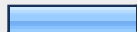
92. Public information about grantmaker activities			
		Response Percent	Response Count
0 = Not Applicable		1.4%	3
1 = Recall		9.5%	20
<b>2 = Basic Application</b>		<b>49.3%</b>	<b>104</b>
3 = Complex Application		39.8%	84
		<i>answered question</i>	<b>211</b>
		<i>skipped question</i>	<b>99</b>





93. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?		
		Response Count
		7
		<i>answered question</i>
		<b>7</b>
		<i>skipped question</i>
		<b>303</b>



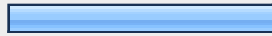

94. Grants management software packages			
		Response Percent	Response Count
0 = Not Applicable		1.0%	2
1 = Recall		12.9%	27
2 = Basic Application		42.4%	89
<b>3 = Complex Application</b>		<b>43.8%</b>	<b>92</b>
		<i>answered question</i>	<b>210</b>
		<i>skipped question</i>	<b>100</b>



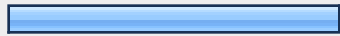
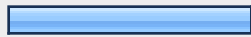
95. How to select a grants management software package (defining system requirements, integration with existing systems and workflow)			Response Percent	Response Count
0 = Not Applicable			2.8%	6
1 = Recall			11.8%	25
2 = Basic Application			41.2%	87
<b>3 = Complex Application</b>			<b>44.1%</b>	<b>93</b>
			<i>answered question</i>	<b>211</b>
			<i>skipped question</i>	<b>99</b>



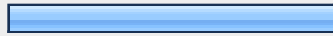
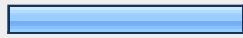
96. Implementation of a grants management software package			Response Percent	Response Count
0 = Not Applicable			3.8%	8
1 = Recall			8.1%	17
2 = Basic Application			36.7%	77
<b>3 = Complex Application</b>			<b>51.4%</b>	<b>108</b>
			<i>answered question</i>	<b>210</b>
			<i>skipped question</i>	<b>100</b>

<b>97. Comprehension of organization's IT function</b>			<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable			2.4%	5
1 = Recall			18.7%	39
<b>2 = Basic Application</b>			<b>59.3%</b>	<b>124</b>
3 = Complex Application			19.6%	41
			<i>answered question</i>	<b>209</b>
			<i>skipped question</i>	<b>101</b>



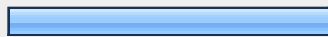
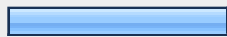
<b>98. How to maintain data integrity in the grants management system</b>			<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable			0.5%	1
1 = Recall			3.4%	7
2 = Basic Application			28.5%	59
<b>3 = Complex Application</b>			<b>67.6%</b>	<b>140</b>
			<i>answered question</i>	<b>207</b>
			<i>skipped question</i>	<b>103</b>



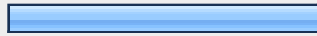
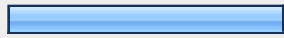
<b>99. MS Office suite features relevant to grants managers</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		3.3%	7
1 = Recall		9.0%	19
2 = Basic Application		40.5%	85
<b>3 = Complex Application</b>		<b>47.1%</b>	<b>99</b>
		<i>answered question</i>	<b>210</b>
		<i>skipped question</i>	<b>100</b>



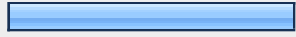
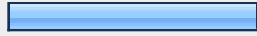
<b>100. Other software and services relevant to grants managers (PDFs and electronic records management, knowledge management and Web 2.0 applications)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		1.4%	3
1 = Recall		10.5%	22
<b>2 = Basic Application</b>		<b>50.7%</b>	<b>106</b>
3 = Complex Application		37.3%	78
		<i>answered question</i>	<b>209</b>
		<i>skipped question</i>	<b>101</b>



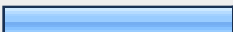
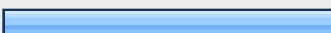
<b>101. Online research tools for application review</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		2.9%	6
1 = Recall		11.1%	23
<b>2 = Basic Application</b>		<b>50.0%</b>	<b>104</b>
3 = Complex Application		36.1%	75
		<i>answered question</i>	<b>208</b>
		<i>skipped question</i>	<b>102</b>


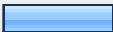
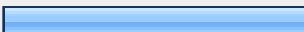
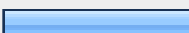
<b>102. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?</b>		
		<b>Response Count</b>
		10
		<i>answered question</i>
		<b>10</b>
		<i>skipped question</i>
		<b>300</b>

<b>103. Codifying and promoting internal ethical standards and policies</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		5.3%	11
1 = Recall		12.1%	25
<b>2 = Basic Application</b>		<b>49.3%</b>	<b>102</b>
3 = Complex Application		33.3%	69
		<i>answered question</i>	<b>207</b>
		<i>skipped question</i>	<b>103</b>

<b>104. Relations with the grantseeking public</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		1.4%	3
1 = Recall		8.7%	18
<b>2 = Basic Application</b>		<b>47.6%</b>	<b>99</b>
3 = Complex Application		42.3%	88
		<i>answered question</i>	<b>208</b>
		<i>skipped question</i>	<b>102</b>

<b>105. Ethical considerations in grant selection (social equity, cultural sensitivity)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		6.7%	14
1 = Recall		11.5%	24
<b>2 = Basic Application</b>		<b>43.8%</b>	<b>91</b>
3 = Complex Application		38.0%	79
		<i>answered question</i>	<b>208</b>
		<i>skipped question</i>	<b>102</b>

<b>106. Faithful stewardship (donor intent, fiduciary duty)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		5.8%	12
1 = Recall		8.7%	18
2 = Basic Application		35.3%	73
<b>3 = Complex Application</b>		<b>50.2%</b>	<b>104</b>
		<i>answered question</i>	<b>207</b>
		<i>skipped question</i>	<b>103</b>

<b>107. Frameworks for ethical decision-making (dilemma paradigms, resolution principles)</b>			
		<b>Response Percent</b>	<b>Response Count</b>
0 = Not Applicable		8.7%	18
1 = Recall		16.5%	34
<b>2 = Basic Application</b>		<b>46.1%</b>	<b>95</b>
3 = Complex Application		28.6%	59
		<i>answered question</i>	<b>206</b>
		<i>skipped question</i>	<b>104</b>

<b>108. Please offer any feedback you have about this domain or the related topics. Are any of the topics confusing or unclear? Are there other topics you think should be addressed under this domain? Other comments?</b>			
			<b>Response Count</b>
			8
			8
			302

109. Finally, please offer any overall feedback you have about the body of knowledge outline. Do you think there are important topics that fall outside of the existing 12 domains or additional domains that should be considered? Do you have general feedback about this process of mapping the body of knowledge for the field of grants management? Other general comments?

		Response Count
		28
	<i>answered question</i>	28
	<i>skipped question</i>	282